

SOUTH OF BOSTON

MD NEWS

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Compass Medical Opens New Facility in Middleborough



NEW COMPASS MEDICAL MIDDLEBOROUGH Set to Open This Fall

By Eric Slack

FEW HEALTH CARE providers in southeastern Massachusetts have expanded more rapidly in recent years than Compass Medical, P.C. Having grown into one of the leading providers on the South Shore, the group will soon take another step in its evolution with the opening of the state-of-the-art Compass Medical Middleborough facility, which is slated to open its doors this fall.

“We anticipate opening the first and second floors in early September,” says Jamie Barber, Compass Medical CEO. “The first floor is the urgent care center, the lab and radiology and imaging. The second floor is dedicated to primary care. The third floor will open in the early winter and will include the cardiovascular center and specialty services. By January 1, we expect to be up and running at 80% capacity.”

Once complete, the 36,000-square-foot facility will house urgent care, internal medicine, family medicine, radiology and imaging, the cardiovascular center, behavioral health and specialty services, and will provide much needed services to an area that has been underserved since the old St. Luke’s Hospital closed more than two decades ago.

“This is a growing region of the state, and it has had a long-term issue with access to primary and urgent care,” says George Clairmont, M.D., President of Compass Medical. “The new facility allows us to provide high-quality care locally.”

Garnering community support for the project was an important part of the process. Compass Medical and the facility’s builder/developer, By Design, worked closely with Middleborough’s town manager and the planning board, even helping with an application for federal funding for infrastructure improvements around the site, which is located in Middleboro Park at the intersection of Interstate 495 and Route 18.



Compass Medical board members include (L-R): Jamie Barber, CEO; Mary Scott, M.D.; Edward Hassan, M.D.; Bruce Weinstein, M.D.; George Clairmont, M.D., President; David Cunningham, M.D.; Maria Connor, M.D.; and Shuchi Gupta, M.D.

Creating close community ties in what is a new market for Compass Medical helped boost the town’s excitement for a project that will provide a walk-in urgent care center, create more than 100 jobs and generate approximately \$125,000 in annual tax revenue.

This is just the latest in a recent string of ambitious expansion projects for Compass Medical. First was the construction of the 70,000-square-foot Southeast Medical Center in East Bridgewater in 2007, followed by the opening of a 43,000-square-foot facility in Easton in 2010. The lessons learned from these previous undertakings heavily influenced the scope of the Middleborough project.

“We saw that we needed to evolve the business and care models,” explains Barber. “We recognized that the smaller footprint would allow us to be more efficient, get into the market faster and provide the key services the community was looking for.”

Dr. Clairmont agrees. “It is in line with the direction of primary care and fits

well with our goal of creating a patient-centered medical home.”

Indeed, that is among the goals for Compass Medical as it moves forward. The organization is focused on maintaining exceptional quality measures and pursuing federal electronic health records, meaningful use and NCQA patient-centered medical home standards. Achieving these milestones are important steps for Compass Medical, which already has its sights set on opening additional facilities in the future.

Right now, however, the focus is on Compass Medical Middleborough, a project that represents not just the organization’s continued growth, but also a higher level of health care quality and access for a region that is truly in need.

“This is an extension of our vision to bring high-quality urgent care, primary care and specialty care to South Shore communities, and we are looking forward to providing enhanced care in Middleborough,” concludes Barber. ■